

MOST COMPREHENSIVE WEBSITE ON TEA
www.forbestea.com

WEEKLY TEA MARKET REPORT
SALE NO: 1 - 05TH/ 06TH JANUARY 2021

ORDER OF SALE

<u>EXESTATE</u>	<u>LG Large Leaf LG Small Leaf/BOPIA/Premium</u>	<u>High & Medium/Off Grade/Dust</u>
1. Ceylon Tea Brokers PLC	Lanka Commodity Brokers (Pvt) Ltd	John Keells PLC
2. Lanka Commodity Brokers (Pvt) Ltd	John Keells PLC	Eastern Brokers Ltd
3. Bartleet Produce Marketing (Pvt) Ltd	Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
4. Eastern Brokers Ltd	Eastern Brokers Ltd	Mercantile Produce Brokers (Pvt) Ltd
5. Forbes & Walker Tea Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC	Lanka Commodity Brokers (Pvt) Ltd
6. Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC
7. John Keells PLC	Bartleet Produce Marketing (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
8. Mercantile Produce Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC

At this week's sale 11,414 lots totalling 6,405,744 kgs were on offer. The breakdown is as follows:

	<u>LOTS</u>	<u>QUANTITY</u>
Ex Estate	844	943,040
Main Sale - High & Medium	1,601	782,752
Low Grown - Leafy	2,216	971,860
Low Grown - Semi Leafy	1,810	912,865
Low Grown - Tippy	1,852	998,565
Premium Flowery	409	75,694
Off Grades	2,059	1,076,262
Dust	623	644,706
TOTAL	11,414	6,405,744
Re - Prints	461	222,609

Buyers Prompt : 12/01/2021
Sellers Prompt : 13/01/2021

QUALITY

Westerns were irregular, whilst Nuwara Eliya's were barely maintained. Uva/Uda Pussellawa's showed no significant change, whilst Low Grown's were lower to last.

COMMENTS

The first sale of the year concluded today had on offer a total of 6.4 M/Kgs. There was fair general demand.

Ex-Estate offerings were maintained around approximately 1 M/Kgs, whilst the quality of offerings particularly from the Western sector were irregular.

Best Western BOP's - Few select invoices were firm and dearer following special inquiry, whilst the others were irregular and easier. Corresponding BOPF's declined Rs. 20-30 per kg. In the Below Best category, BOP's declined Rs. 20-30 per kg, whilst the corresponding BOPF's were barely steady with the exception of the brighter sorts which declined by Rs. 20-30 per kg. At the lower end, BOP's declined Rs. 10-20 per kg, whilst the corresponding BOPF's were generally firm. Nuwara Eliya BOP/BOPF's declined Rs. 50 per kg and more. Uda Pussellawa BOP's were Rs. 10 per kg easier, whilst the Uva BOP's declined Rs. 10-20 per kg. Corresponding BOPF's sold around last auction (Sale No. 50 of 2019) levels. Once again, improved demand for teas at the lower end, whilst the better teas tend to decline and fluctuate following quality.

High and Medium Grown CTC teas continued to witness good demand with the exception of poorer Low Grown types which were neglected.

Low Growns comprised of approximately 2.8 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. There was fair demand. BOP1/OP1's were irregularly lower. A selection of well-made OP/OPA's maintained. Balance declined substantially. However, teas at the bottom sold around last levels. PEK/PEK1's, in general, were fully firm to dearer. In the Tippy catalogue, FBOP/FBOP1's in general were fully firm to dearer. In the Premium catalogue, well-made teas were fully firm, whilst the balance too maintained. However, the leafier varieties, in general, were easier.

NATIONAL TEA SALE AVERAGES - JANUARY-DECEMBER 2020

National average for 2020 of Rs. 628.21 - Highest Ever!

January-December 2020 cumulative average of Rs. 628.21 (USD 3.42) vis-à-vis Rs. 544.54 (USD 3.06) of January-December 2019 shows a substantial gain of Rs. 83.67, thus establishing the highest ever average for a calendar year in rupee terms. This improves on the previous best cumulative average realised during January-December 2017, where it recorded Rs. 618.14 (USD 4.11).

High Growns for the period January-December 2020 of Rs. 580.90 (USD 3.16) have shown an increase of Rs. 72.27 vis-à-vis Rs. 508.63 (USD 2.86) of January-December 2019. Mediums too averaging Rs. 553.94 (USD 3.01) have shown an increase of Rs. 84.98 vis-à-vis Rs. 468.96 (USD 2.64) of January-December 2019. Meanwhile, Low Growns totalling Rs. 666.32 (USD 3.63) for January-December 2020 have shown the highest increase of Rs. 89.71 vis-à-vis Rs. 576.61 (USD 3.24) of January-December 2019, thus establishing the highest ever average for a calendar year in SLR improving on the previous best realised during January-December 2017, where it recorded Rs. 637.40 (USD 4.23).

A comparison of Auction Averages for 2019/2020 vs. 2017, which was the previous all-time in SLR/USD terms

	2020 TODATE		2019 TODATE		VARIANCE 2020 - 2019		2017 TODATE		VARIANCE 2020 - 2017	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
HIGH GROWN (Summary)	580.90	3.16	508.63	2.86	72.27	0.30	600.93	3.98	-20.03	-0.83
MEDIUM GROWN (Summary)	553.94	3.01	468.96	2.64	84.98	0.37	563.54	3.74	-9.6	-0.73
LOW GROWN (Summary)	666.32	3.63	576.61	3.24	89.71	0.39	637.40	4.23	28.92	-0.60
TOTAL	628.21	3.42	544.54	3.06	83.67	0.36	618.14	4.11	10.07	-0.69
USD Conversion	183.79		177.95				150.40			

Source: SLTB/ Oanda Exchange Rates

(See more details on Page No. 08)

NOTE

Next week's Auction is scheduled on Monday, 11 and Tuesday, 12 January 2021.

Wishing all our clients and readers a new year
blessed with good health, prosperity and
success!

The Tea Industry’s Performance Review for 2020
and the Outlook for 2021 is annexed.

		MOST COMPREHENSIVE WEBSITE ON TEA www.forbestea.com																																																																									
Page 4				Page 4																																																																							
<u>UNORTHODOX TEAS</u>																																																																											
<u>HIGH GROWN</u>	BP1s - Sold around last. PF1s - Best available were firm and Rs. 10-20 per kg dearer, whilst the others sold around last auction (Sale No. 50 of 2019) levels.																																																																										
<u>MEDIUM GROWN</u>	BP1s - Select invoices were Rs. 20 per kg dearer, whilst the others sold around last auction (Sale No. 50 of 2019) levels. PF1s - Generally firm with price fluctuations following quality.																																																																										
<u>LOW GROWN</u>	BP1s - Tended easier. PF1s - Best available were firm, whilst the others were irregular and easier with the poorest on offer being difficult of sale.																																																																										
<table><tr><th>QUOTATIONS IN (Rs/kg)</th><th colspan="2">BP 1</th><th colspan="2">PF 1</th></tr><tr><th>Sale Date</th><th>21/22 DEC</th><th>05/06 JAN</th><th>21/22 DEC</th><th>05/06 JAN</th></tr><tr><td>High Grown</td><td>510 - 580</td><td>520 - 610</td><td>580 - 620</td><td>570 - 670</td></tr><tr><td>Medium Grown</td><td>550 - 580</td><td>540 - 600</td><td>570 - 640</td><td>570 - 660</td></tr><tr><td>Low Grown</td><td>630 - 650</td><td>610 - 680</td><td>680 - 840</td><td>650 - 860</td></tr></table>						QUOTATIONS IN (Rs/kg)	BP 1		PF 1		Sale Date	21/22 DEC	05/06 JAN	21/22 DEC	05/06 JAN	High Grown	510 - 580	520 - 610	580 - 620	570 - 670	Medium Grown	550 - 580	540 - 600	570 - 640	570 - 660	Low Grown	630 - 650	610 - 680	680 - 840	650 - 860																																													
QUOTATIONS IN (Rs/kg)	BP 1		PF 1																																																																								
Sale Date	21/22 DEC	05/06 JAN	21/22 DEC	05/06 JAN																																																																							
High Grown	510 - 580	520 - 610	580 - 620	570 - 670																																																																							
Medium Grown	550 - 580	540 - 600	570 - 640	570 - 660																																																																							
Low Grown	630 - 650	610 - 680	680 - 840	650 - 860																																																																							
<u>OFF GRADES</u>																																																																											
<u>FGS1/FGS</u>	Best FGS/FGS1 were firm to dearer Rs. 10-20 per kg, whilst Below Best and poorer sorts were selectively dearer. Low Grown were firm to dearer, whilst Below Best and poorer sorts were irregular. CTC's - Best and Below Best were irregularly lower, whilst poorer sorts were firm on last.																																																																										
<u>BROKENS</u>	BM's In general were firm to dearer. BP's in general were dearer.																																																																										
<u>BOP1A</u>	The Best varieties and poorer sorts remained firm on last, whilst the Below Best varieties were irregularly easier by Rs. 20-30 per kg with less demand.																																																																										
<table><tr><th>QUOTATIONS IN (Rs/kg)</th><th colspan="2">HIGH</th><th colspan="2">MEDIUM</th><th colspan="2">LOW</th></tr><tr><th>Sale Date</th><th>21/22 DEC</th><th>05/06 JAN</th><th>21/22 DEC</th><th>05/06 JAN</th><th>21/22 DEC</th><th>05/06 JAN</th></tr><tr><td>Better Fannings (Orthodox)</td><td>600 - 670</td><td>600 - 640</td><td>560 - 600</td><td>570 - 600</td><td>500 - 560</td><td>510 - 540</td></tr><tr><td>Better Fannings (CTC)</td><td>490 - 590</td><td>570</td><td>410 - 590</td><td>420 - 550</td><td>490 - 700</td><td>430 - 680</td></tr><tr><td>Other Fannings (Orthodox)</td><td>380 - 580</td><td>400 - 580</td><td>430 - 510</td><td>450 - 500</td><td>380 - 480</td><td>390 - 500</td></tr><tr><td>Other Fannings (CTC)</td><td>N/A</td><td>N/A</td><td>410</td><td>390 - 410</td><td>390 - 700</td><td>400 - 680</td></tr><tr><td>Good Brokens</td><td>500 - 540</td><td>490 - 560</td><td>530 - 650</td><td>510 - 670</td><td>600 - 730</td><td>620 - 710</td></tr><tr><td>Other Brokens</td><td>400 - 540</td><td>420 - 560</td><td>400 - 570</td><td>420 - 580</td><td>410 - 590</td><td>410 - 610</td></tr><tr><td>Better BOP1As</td><td>490 - 640</td><td>470 - 530</td><td>570 - 700</td><td>550 - 640</td><td>650 - 790</td><td>620 - 770</td></tr><tr><td>Other BOP1As</td><td>430 - 470</td><td>420 - 450</td><td>390 - 540</td><td>380 - 530</td><td>390 - 620</td><td>400 - 600</td></tr></table>						QUOTATIONS IN (Rs/kg)	HIGH		MEDIUM		LOW		Sale Date	21/22 DEC	05/06 JAN	21/22 DEC	05/06 JAN	21/22 DEC	05/06 JAN	Better Fannings (Orthodox)	600 - 670	600 - 640	560 - 600	570 - 600	500 - 560	510 - 540	Better Fannings (CTC)	490 - 590	570	410 - 590	420 - 550	490 - 700	430 - 680	Other Fannings (Orthodox)	380 - 580	400 - 580	430 - 510	450 - 500	380 - 480	390 - 500	Other Fannings (CTC)	N/A	N/A	410	390 - 410	390 - 700	400 - 680	Good Brokens	500 - 540	490 - 560	530 - 650	510 - 670	600 - 730	620 - 710	Other Brokens	400 - 540	420 - 560	400 - 570	420 - 580	410 - 590	410 - 610	Better BOP1As	490 - 640	470 - 530	570 - 700	550 - 640	650 - 790	620 - 770	Other BOP1As	430 - 470	420 - 450	390 - 540	380 - 530	390 - 620	400 - 600
QUOTATIONS IN (Rs/kg)	HIGH		MEDIUM		LOW																																																																						
Sale Date	21/22 DEC	05/06 JAN	21/22 DEC	05/06 JAN	21/22 DEC	05/06 JAN																																																																					
Better Fannings (Orthodox)	600 - 670	600 - 640	560 - 600	570 - 600	500 - 560	510 - 540																																																																					
Better Fannings (CTC)	490 - 590	570	410 - 590	420 - 550	490 - 700	430 - 680																																																																					
Other Fannings (Orthodox)	380 - 580	400 - 580	430 - 510	450 - 500	380 - 480	390 - 500																																																																					
Other Fannings (CTC)	N/A	N/A	410	390 - 410	390 - 700	400 - 680																																																																					
Good Brokens	500 - 540	490 - 560	530 - 650	510 - 670	600 - 730	620 - 710																																																																					
Other Brokens	400 - 540	420 - 560	400 - 570	420 - 580	410 - 590	410 - 610																																																																					
Better BOP1As	490 - 640	470 - 530	570 - 700	550 - 640	650 - 790	620 - 770																																																																					
Other BOP1As	430 - 470	420 - 450	390 - 540	380 - 530	390 - 620	400 - 600																																																																					
<u>DUSTS</u>																																																																											
<u>DUST1</u>	Select Best primaries declined considerably. High Grown Dust1's in the Best category too followed a similar trend. Below Best declined to a lesser extent. Others and poorer sorts were firm to irregularly lower. Better Mediums declined Rs. 20-30 per kg and more. Others and poorer sorts declined to a lesser extent. Select Best CTC's declined Rs. 10-20 per kg and more. Best and Below Best declined to a lesser extent. Poorest on offer sold around last weeks closing levels. Best Low Grown sold around last levels. Below Best firm to irregularly lower. Poorer sorts were firm.																																																																										
<u>DUST</u>	Clean secondaries sold at last levels. Below Best too followed a similar tread. Poorest on offer gained Rs. 10-20 per kg. CTC's firm to irregularly lower. Low Grown sold around last weeks closing levels.																																																																										
<table><tr><th>QUOTATIONS IN (Rs/kg)</th><th colspan="2">HIGH</th><th colspan="2">MEDIUM</th><th colspan="2">LOW</th></tr><tr><th>Sale Date</th><th>21/22 DEC</th><th>05/06 JAN</th><th>21/22 DEC</th><th>05/06 JAN</th><th>21/22 DEC</th><th>05/06 JAN</th></tr><tr><td>Better Primary Dust (Orthodox)</td><td>640 - 820</td><td>640 - 770</td><td>600 - 690</td><td>580 - 660</td><td>580 - 670</td><td>580 - 680</td></tr><tr><td>Better Primary Dust (CTC) P. Dust</td><td>580 - 650</td><td>560 - 660</td><td>580 - 700</td><td>580 - 680</td><td>640 - 790</td><td>650 - 780</td></tr><tr><td>Below Best Primary Dust (Orthodox)</td><td>570 - 640</td><td>560 - 630</td><td>520 - 590</td><td>520 - 570</td><td>480 - 590</td><td>480 - 570</td></tr><tr><td>Other Primary Dust (CTC) P. Dust</td><td>500 - 570</td><td>500 - 550</td><td>450 - 510</td><td>450 - 570</td><td>500 - 630</td><td>500 - 640</td></tr><tr><td>Other Primary Dust (Orthodox)</td><td>500 - 560</td><td>500 - 550</td><td>470 - 510</td><td>470 - 510</td><td>380 - 470</td><td>380 - 470</td></tr><tr><td>Better Secondary Dust</td><td>580 - 640</td><td>560 - 630</td><td>500 - 580</td><td>510 - 580</td><td>530 - 640</td><td>500 - 600</td></tr><tr><td>Other Secondary Dust</td><td>420 - 570</td><td>430 - 550</td><td>420 - 490</td><td>430 - 500</td><td>450 - 520</td><td>450 - 490</td></tr></table>						QUOTATIONS IN (Rs/kg)	HIGH		MEDIUM		LOW		Sale Date	21/22 DEC	05/06 JAN	21/22 DEC	05/06 JAN	21/22 DEC	05/06 JAN	Better Primary Dust (Orthodox)	640 - 820	640 - 770	600 - 690	580 - 660	580 - 670	580 - 680	Better Primary Dust (CTC) P. Dust	580 - 650	560 - 660	580 - 700	580 - 680	640 - 790	650 - 780	Below Best Primary Dust (Orthodox)	570 - 640	560 - 630	520 - 590	520 - 570	480 - 590	480 - 570	Other Primary Dust (CTC) P. Dust	500 - 570	500 - 550	450 - 510	450 - 570	500 - 630	500 - 640	Other Primary Dust (Orthodox)	500 - 560	500 - 550	470 - 510	470 - 510	380 - 470	380 - 470	Better Secondary Dust	580 - 640	560 - 630	500 - 580	510 - 580	530 - 640	500 - 600	Other Secondary Dust	420 - 570	430 - 550	420 - 490	430 - 500	450 - 520	450 - 490							
QUOTATIONS IN (Rs/kg)	HIGH		MEDIUM		LOW																																																																						
Sale Date	21/22 DEC	05/06 JAN	21/22 DEC	05/06 JAN	21/22 DEC	05/06 JAN																																																																					
Better Primary Dust (Orthodox)	640 - 820	640 - 770	600 - 690	580 - 660	580 - 670	580 - 680																																																																					
Better Primary Dust (CTC) P. Dust	580 - 650	560 - 660	580 - 700	580 - 680	640 - 790	650 - 780																																																																					
Below Best Primary Dust (Orthodox)	570 - 640	560 - 630	520 - 590	520 - 570	480 - 590	480 - 570																																																																					
Other Primary Dust (CTC) P. Dust	500 - 570	500 - 550	450 - 510	450 - 570	500 - 630	500 - 640																																																																					
Other Primary Dust (Orthodox)	500 - 560	500 - 550	470 - 510	470 - 510	380 - 470	380 - 470																																																																					
Better Secondary Dust	580 - 640	560 - 630	500 - 580	510 - 580	530 - 640	500 - 600																																																																					
Other Secondary Dust	420 - 570	430 - 550	420 - 490	430 - 500	450 - 520	450 - 490																																																																					
* Note. High & Medium quotations are a combination of HIGH GROWNS (Western High and Uva High) MEDIUM GROWNS (Western Medium and Uva Medium).																																																																											
Contd...5																																																																											
FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 05TH/ 06TH JANUARY 2021																																																																											

WESTERN MEDIUM				UVA MEDIUM			
Dartry Valley	BOP		850.00	Demodera 'S'	BOP		730.00
Craighead	BOP	@	840.00	Telbedde	BOPSp		750.00
Harangalla	BOP		840.00	El Teb	BOPE/BOPFSp		670.00
Doombagastalawa	BOPSp	@	840.00	Dickwella	BOP1	@	860.00
Craighead	BOPE/BOPFSp	@	660.00	Aruna Passara	FBOP/FBOP1		800.00
Vellai Oya	BOPE/BOPFSp	@	650.00	Shawlands	FBOP/FBOP1	@	790.00
Craighead	BOP1	@	1,250.00	Sarnia Plaiderie	FBOP/FBOP1		790.00
Doombagastalawa	BOP1	@	1,120.00	Halpewatte Uva	FBOP/FBOP1		790.00
Craighead	FBOP/FBOP1	@	980.00	Pettiagalla	FBOPF/FBOPF1		760.00
Doombagastalawa	FBOPF/FBOPF1	@	840.00	Halpewatte Uva	FBOPF/FBOPF1		760.00
Craighead	FBOPF/FBOPF1	@	830.00	Glen Alpin	OP/OPA		670.00
Doombagastalawa	OP/OPA	@	700.00	Demodera 'S'	OP/OPA	@	660.00
Harangalla	OP/OPA	@	700.00	Dickwella	OP1		800.00
Craighead	OP/OPA	@	690.00	Aruna Passara	PEK/PEK1		900.00
Nayapane	OP/OPA		690.00				
Craighead	OP1	@	1,060.00	UVA HIGH			
Craighead	PEK/PEK1	@	940.00	Glenanore	BOP		690.00
Doombagastalawa	PEK/PEK1	@	940.00	Ranaya	BOP		690.00
Nayapane	PEK/PEK1		940.00	Bandaraeliya	BOP	@	630.00
				Uva Highlands	BOPSp		670.00
WESTERN HIGH				Bandaraeliya	BOPE/BOPFSp	@	670.00
Somerset	BOP		830.00	Mahadowa	BOPE/BOPFSp	@	650.00
Bearwell	BOPSp		700.00	Uva Highlands	BOP1		800.00
Mattakelle	BOPE/BOPFSp		720.00	Uva Highlands	FBOP/FBOP1	@	780.00
Tillyrie	BOPE/BOPFSp	@	710.00	Spring Valley	FBOP/FBOP1	@	770.00
Bearwell	BOPE/BOPFSp	@	710.00	Uva Highlands	FBOPF/FBOPF1	@	730.00
Strathspey	BOPE/BOPFSp		710.00	Oodoowerre	FBOPF/FBOPF1		730.00
Somerset	BOPE/BOPFSp	@	700.00	Glenanore	OP/OPA	@	630.00
Great Western	BOPE/BOPFSp	@	700.00	Uvakellie	OP/OPA		630.00
Tillyrie	BOPE/BOPFSp	@	700.00	Uva Highlands	OP/OPA	@	620.00
Inverness	BOP1		900.00	Glenanore	OP1	@	730.00
Inverness	FBOP/FBOP1		920.00	Uva Highlands	OP1		730.00
Inverness	FBOPF/FBOPF1		900.00	Uva Highlands	PEK/PEK1		880.00
Venture	OP/OPA		680.00				
Queensberry	OP1	@	780.00	UNORTHODOX HIGH			
Inverness	PEK/PEK1		850.00	Dunsinane CTC	PF1	@	670.00
Torrington	PEK/PEK1	@	840.00	Dunsinane CTC	BP1	@	610.00
Somerset	PEK/PEK1	@	780.00	Mount Vernon CTC	BPS		540.00
NUWARA ELIYAS				UNORTHODOX MEDIUM			
Lovers Leap	BOP		820.00	Strathdon CTC	PF1	@	660.00
Mahagastotte	BOP	@	800.00	Strathdon CTC	BP1	@	600.00
Court Lodge	BOPE/BOPFSp	@	760.00				
Court Lodge	FBOP/FBOP1	@	940.00	UNORTHODOX LOW			
Kenmare	FBOP/FBOP1	@	890.00	Hingalgoda CTC	PF1		860.00
Court Lodge	PEK/PEK1	@	920.00	Ceciliyan	BP1	@	680.00
				Ranwin CTC	BPS		360.00
UDAPUSSELLAWAS				PREMIUM FLOWERY			
Kirklees	BOP		610.00	Sherwood Super	FBOPFSp		2,700.00
Kirklees	BOPSp		600.00	Lickra	FBOPFExSp		2,800.00
Kirklees	BOPE/BOPFSp		650.00	K.D.U Super	FBOPFExSp1		2,800.00
Gonapitiya	FBOP/FBOP1	@	760.00				
Gordon	FBOP/FBOP1	@	710.00	DUSTS			
Gonapitiya	FBOPF/FBOPF1	@	700.00	Great Western	DUST1	@	770.00
Gordon	FBOPF/FBOPF1	@	650.00	Ceciliyan CTC	PDUST		780.00
Gonapitiya	OP/OPA		600.00				
Gordon	OP/OPA	@	590.00	OFF GRADES			
Gonapitiya	OP1	@	660.00	Waltrim	FGS/FGS1	@	640.00
Gampaha	PEK/PEK1		790.00	Hingalgoda CTC	PFGS		680.00
				Ihalapanapitiya	BM		710.00
LOW GROWNS				New J.S.P	BP		680.00
Kelani	BOP	@	980.00	Garden Leaf	BOP1A		770.00
Sithaka	BOP		980.00	Kiruwanaaganga	BOP1A	@	750.00
Geekiyanahena	BOPSp		1,200.00				

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 05TH/ 06TH JANUARY 2021

CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Difference +/-	
		2018	2019	2020	2018	2019	2020	2018 vs 2019	2019 vs 2020
Sri Lanka	Nov	24.9	24.0	24.8	277.63	278.2	249.9	0.57	-28.3
Bangladesh	Nov	9.1	10.30	10.50	75.9	89.65	79.43	13.75	-10.22
North India	Nov	101.5	117.7	127.6	1078.0	1122.9	980.5	44.9	-142.4
South India	Nov	19.6	21.8	21.4	205.1	200.9	201.2	-4.2	0.3
Kenya	Oct	49.2	46.3	48.2	395.5	363.1	467.4	-32.4	104.3
Malawi	Oct	2.2	2.3	2.1	42.8	42.1	38.5	-0.7	-3.6

CATALOGUES

SALE NO. 03 - SCHEDULED FOR 19TH/20TH JANUARY 2021

The Ex Estate catalogue closed on 28 December 2020 excluding violations and two days ahead of the schedule date. The Off Grade catalogue closed on 24 December 2020 excluding violations and six days ahead of the schedule date. The other Main sale catalogues closed on 28 December 2020 excluding violations and two days ahead of the schedule date.

SALE NO. 04 - SCHEDULED FOR 25TH/26TH JANUARY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 7 January 2021.

SALE NO. 05 - SCHEDULED FOR 1ST/2ND FEBRUARY 2021

The Ex Estate and Main sale catalogues are scheduled to close on 15 January 2021.

The details of teas awaiting sale are given on the last page of this report.

DETAILS OF TEAS AWAITING SALE

SALE NO : 2 SCHEDULED FOR 11TH/ 12TH JANUARY 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	876	981,607	Leafy	Closed on	17/12/2020	Violations Excluded
High & Medium	1,673	852,476	Semi Leafy	Closed on	17/12/2020	Violations Excluded
Leafy	2,343	1,072,706	Tippy	Closed on	17/12/2020	Violations Excluded
Semi Leafy	1,797	944,662	OTHER MAIN SALE CATALOGUES			
Tippy	2,005	1,102,562	High & Medium	Closed on	17/12/2020	Violations Excluded
Premium Flowery	390	73,185	Dust	Closed on	17/12/2020	Violations Excluded
Off Grades	2,049	1,064,627	Premium Flowery	Closed on	17/12/2020	Violations Excluded
Dust	617	641,588	Off Grades	Closed on	17/12/2020	Violations Excluded
TOTAL	11,750	6,733,413	BOP1A	Closed on	17/12/2020	Violations Excluded
Re-print	591	289,054	Ex Estate	Closed on	17/12/2020	Violations Excluded

No of Pkgs : 179,522

CTC : 11,265 Pkgs - 606,717 kgs

SALE NO. 2 - SALE OF 13TH/ 14TH JANUARY 2020

Lots : 11,078

Re-print Lots : 573

BUYERS' PROMPT : 18/01/2021

SELLERS' PROMPT : 19/01/2021

Quantity : 6,373,538 kgs

Re-print Quantity : 348,645 kgs

SALE NO : 3 SCHEDULED FOR 19TH/ 20TH JANUARY 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	1,007	1,179,121	Leafy	Closed on	28/12/2020	Violations Excluded
High & Medium	1,843	1,019,800	Semi Leafy	Closed on	28/12/2020	Violations Excluded
Leafy	2,339	1,176,403	Tippy	Closed on	28/12/2020	Violations Excluded
Semi Leafy	2,021	1,185,428	OTHER MAIN SALE CATALOGUES			
Tippy	2,278	1,366,952	High & Medium	Closed on	28/12/2020	Violations Excluded
Premium Flowery	415	80,130	Dust	Closed on	28/12/2020	Violations Excluded
Off Grades	1,896	1,057,819	Premium Flowery	Closed on	28/12/2020	Violations Excluded
Dust	694	744,848	Off Grades	Closed on	24/12/2020	Violations Excluded
TOTAL	12,493	7,810,501	BOP1A	Closed on	28/12/2020	Violations Excluded
Re-print	22	11,825	Ex Estate	Closed on	28/12/2020	Violations Excluded

No of Pkgs : 207,576

CTC : 13,625 Pkgs - 737,935 kgs

SALE NO. 3 - SALE OF 21ST/ 22ND JANUARY 2020

Lots : 12,586

Re-print Lots : 307

BUYERS' PROMPT : 26/01/2021

SELLERS' PROMPT : 27/01/2021

Quantity : 7,628,732 kgs

Re-print Quantity : 181,989 kgs

SALE NO : 2 SCHEDULED FOR 11TH/ 12TH JANUARY 2021

ORDER OF SALE			Approximate Selling Time of F&W Catalogues	
EX ESTATE	LG Large Leaf LG Small Leaf/BOPIA/Prem	High & Medium/Off Grade/Dust	11TH JANUARY 2021	
LC	JK	EB	Main Sale - High & Medium	09.00am
BC	AS	FW	Semi Leafy Teas	02.00pm
EB	CTB	MB	Tippy Teas	03.30pm
FW	FW	LC	Leafy Teas	05.30pm
AS	EB	AS	12TH JANUARY 2021	
JK	BC	BC	Ex-Estate	09.30am
MB	MB	CTB	Off Grades	11.45am
CTB	LC	JK	Dust	02.45pm
FW - Forbes & Walker Tea Brokers (Pvt) Ltd		AS - Asia Siyaka Commodities PLC	Premium Flowery	03.30pm
JK - John Keells PLC		MB - Mercantile Produce Brokers (Pvt)Ltd	BOP1A	05.30pm
BC - Bartleet Produce Marketing (Pvt) Ltd		LC - Lanka Commodity Brokers (Pvt) Ltd		
EB - Eastern Brokers Ltd		CTB - Ceylon Tea Brokers PLC		